

We provide books in accessible formats - for people who cannot easily read standard print editions.

### Worldwide Accessibility



#### READERS WORLDWIDE

Native English - 500 million

English as 2<sup>nd</sup> language

Other Roman languages - 1 billion

#### PROPORTION WHO STRUGGLE

In English-speaking countries typically

- 3+% with significant visual impairment, often not able to read well even with glasses
- 10+% have dyslexia, ADHD, or autism etc
- 40+% have general literacy issues

#### ACCESSIBILITY MARKET

In English:

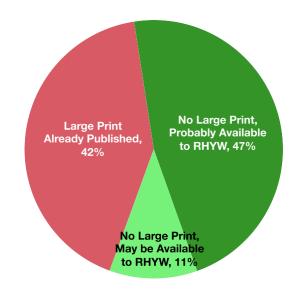
- 50 million readers needing large type
- 150 million people with dyslexia etc other formats
- Approx 600 million where help with English is needed

### The market is underserved



- Top selling authors on Amazon, 42% only available in large print
- 29 of top 50 fiction "Books of the Year" by NY Times not available in large print
- Larger print editions >16pt not available at all
- Less than 5%\* published works are available in Braille or DAISY
- No readily available print editions for people with dyslexia

#### TOP 100 SELLING AUTHORS - LARGE PRINT AVAILABILITY – Amazon US, Nov 2020



\* estimated

## **RHYW's Business**



#### What we do

- Licence books from publishers
- Efficiently convert to proprietary XML with markup information e.g. indexes, tables, diagrams
- Automatically generate accessible formats directly from XML
- Sell accessible editions
- Pay royalties to publishers and authors

# We support all essential formats

•Large print (16pt) editions printedon-demand

•Larger print (>16pt) in multiple editions

•Dyslexic Book editions (print-ondemand or multiples)

#### **Supported Digital Formats:**

eBooks

Braille (to Braille devices/printers)
DAISY (Digital Audio Information System) – audio with navigation

## We distribute via a variety of channels

•Print editions via RHYW website, Amazon etc

•Major eBook channels: Kindle, Kobi, Google PlayBooks etc

•Distribution to public libraries

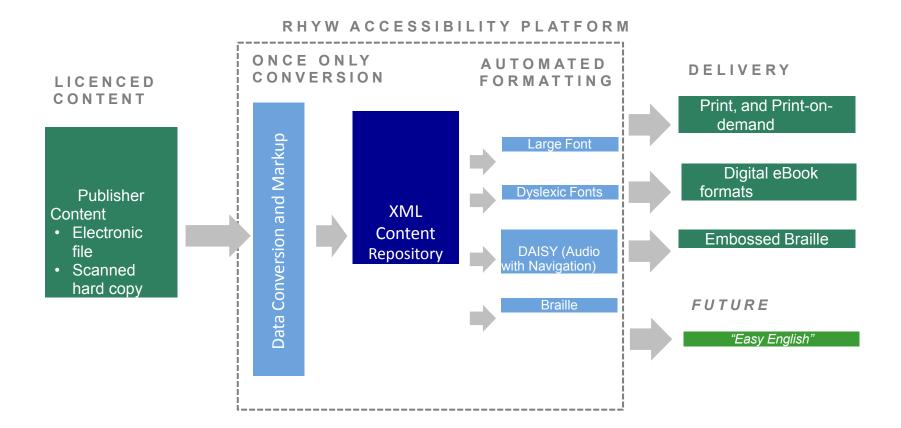
•Distribution of Dyslexic Books to school libraries and public libraries

•Braille and DAISY sales by vision societies overseas made possible by Treaty of Marrakesh

### RHYW's Single-Conversion Platform Technology



## RHYW's proprietary platform: only one conversion needed for nearly all accessible formats

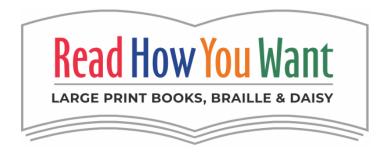


## **Current Global Footprint**

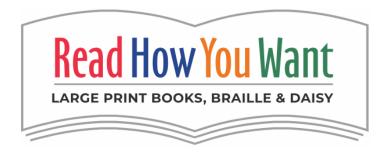


- 19 Accessible format types supported (from one conversion)
- 250+ publishers providing rights, principally for Australia
- 60,000+ books converted,
- International distribution to Public Libraries
- International distribution for eBook titles
- 10 owned Websites US, UK, AU, CA, NZ – for online sales
- B2C sales via RHYW websites, Amazon, eBooks etc
- Distribution to Australian/NZ/ US/Canadian school libraries





Our Guiding Principle: "Same book" "Same day" "Same price"



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